

Jeremy Brajon

SUMMARY

Operations and data analyst with four years running the daily operations of a large-scale fruit production business (400+ tonnes/year, seasonal workforce of 50+). I built the KPI tracking, cost and margin analysis, and stock-monitoring systems the business ran on, then trained in Python, SQL and data analysis to do that work properly and at scale.

I like working where operational experience meets data: I understand processes from the ground up, I can see where information breaks down and I build the analyses and tools that make operations measurable.

LANGUAGES

- French (Native)
- English (C1)
- Portuguese (C1)
- Spanish (B2)

KEY SKILLS

- **Data & Analytics:** Python (pandas, NumPy), SQL (PostgreSQL), Google Sheets / Excel (advanced), statistical analysis, KPI development, trend analysis, Power BI (in progress)
- **Development & Tools:** JavaScript, React, Node.js, Git, database management, Notion
- **Operations:** Operations management, process improvement and automation, inventory and stock management, stakeholder management

PROFESSIONAL EXPERIENCE

OPERATIONS ANALYTICS – INDEPENDENT PROJECT

FEB 2025 – PRESENT

BRAJY (SELF-DIRECTED)

- Building an end-to-end analytics and management tool for the fruit production business I previously ran (400+ tonnes/year), applying the Python and data skills I trained in to a problem I know from the inside
- Consolidated multiple legacy sources (Excel, Notion, paper) into one structured dataset, cleaning 10 years of inconsistent production records
- Built a daily operational dashboard tracking harvests, sales and projected stock
- Set up KPI tracking for yield, labour productivity and cost/margin by variety
- Developed a harvest forecast model combining theoretical yield curves from plant suppliers with historical field performance

Stack: Python (pandas, NumPy), SQL (PostgreSQL), JavaScript (React dashboard)

SALES & OPERATIONS MANAGER

JAN 2021 – JAN 2025

ETABLISSEMENT BRAJON FRÈRES – CENDRIEUX, FRANCE

- Built weekly KPI tracking for yields, productivity and plot-by-plot performance
- Structured operational data (inventory, workforce, production timing) to support planning
- Analysed margins and cost differences across varieties to guide planting decisions
- Managed daily operations for a production of 400+ tonnes/year with a seasonal workforce of 50+ people
- Coordinated harvesting, cooling, packaging and distribution to meet retailer deadlines

- Reduced manual administrative work through automation tools (AppSheet, Notion) and implemented systems for scheduling, workforce tracking and stock monitoring
- Worked directly with major retailers (Système U, Grand Frais) on volumes, timing and specifications, supporting pricing and negotiation through cost and yield analysis

TECHNICAL RECRUITER

DEC 2019 - DEC 2020

MALTEM CONSULTING GROUP - BRUSSELS, BELGIUM

- Recruited technical profiles (data analysts, developers, consultants) for clients in banking, insurance and public institutions
- Managed the full recruitment lifecycle and conducted screenings covering skills, problem-solving and role fit
- Maintained structured candidate pipelines using LinkedIn Recruiter and internal tools
- Led interviews in English and Portuguese, building diverse candidate pools across EU markets

ENGLISH LANGUAGE INSTRUCTOR

APR 2019 - OCT 2019

UPTIME - UBERLÂNDIA, BRAZIL

- Delivered English lessons focused on speaking, comprehension and writing
- Adapted teaching material to individual goals and progress
- Gained professional immersion in Brazilian culture and language

EDUCATION & CERTIFICATIONS

MICROSOFT CERTIFIED: POWER BI DATA ANALYST ASSOCIATE (PL-300)

STARTED JUNE 2026

- Data preparation and modelling, DAX, Power Query, report and dashboard design

DATA SCIENCE & MACHINE LEARNING PATH - KAGGLE LEARN

2025

- **Python & Pandas:** data manipulation, cleaning and analysis
- **SQL:** from basic queries to advanced optimisation (BigQuery)
- **Data Visualisation:** clear and impactful charts and plots
- **Machine Learning:** supervised models, feature engineering, handling missing data and leakage

FULL-STACK JAVASCRIPT - WEB DEVELOPMENT BOOTCAMP

2024

O'CLOCK SCHOOL

- **Frontend:** JavaScript (ES6+), React, Tailwind CSS
- **Backend:** Node.js, Express.js, PostgreSQL, REST APIs
- **Development practices:** Git, agile methodologies, unit testing
- **Deployment:** basic CI/CD, server configuration, hosting
- **Project work:** full-stack applications, teamwork, code reviews

BACHELOR'S DEGREE - APPLIED FOREIGN LANGUAGES FOR INTERNATIONAL TRADE

2012 - 2015

UNIVERSITÉ DE LIMOGES

- **Languages:** English & Spanish
- **International trade:** import/export operations, trade regulations, negotiation
- **Business & economics:** marketing, management, international economics
- **Intercultural skills:** cross-cultural communication, global business environment
- **Translation & communication:** professional writing, oral and written translation